

## Custom Concession Trailers & Mobile Kitchens

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### **Robert & Jaunita Salerno - All Around Amusement** **25' FESTIVAL SERIES - BUILD DATE: Jan 2012**

Robert and Jaunita Salerno own and operate All Around Amusement, playing inner city Chicago and its neighboring suburbs. They added a 2nd Schantz trailer to their show, a 25' Festival Series! "Flash is cash, and this trailer is flash!" Mr. Salerno commented on the reason he switched to Schantz, "It's a simple answer, the reason why I'm here is because I've HAD the other manufacturers. The reason I'm here is it works. We bought a funnel cake trailer from Schantz in 2010 and it quadrupled previous sales. That's why we came back." He went on to say, "The graphics are second to none, it's a better looking trailer. I also really like the off the counter rack system they built for our nachos, it is superior, superior, superior to anything else in the industry....and that's important because it free's up counter space and makes the trailer look less cluttered to customers.



Speaking on his relationship with Schantz, Rob noted the extra attention to detail, "I feel like I'm part of the team here at Schantz, they go the extra mile. They take the time to go through the trailer with you and make sure everything is exactly how you want it. You pay a little more for this kind of quality, but it pays off in the long run. With our funnel cake we were able to make the payment in the first week of the month and then the other three weeks our gross was quadrupled. It works. We love it and we plan on ordering another trailer!"

Another trailer, another happy customer. At Schantz, "We Know What Makes You Money!"

